



Fertilizer Association of Southern Africa NPC

Reg. No. 1971/000012/08



VAT Reg. No. 4830104164

P O Box 75510  
Lynnwood Ridge 0040 SOUTH AFRICA

Ground Floor, The Village  
C/o Oberon Avenue & Glennwood Road  
Faerie Glen 0081, Pretoria South Africa

Tel. (012) 349-1450  
Telefax. (012) 349-1463  
E-mail: [general@fertasa.co.za](mailto:general@fertasa.co.za)

# MEMBERSHIP APPLICATION

**Complete and return to: [hermien@fertasa.co.za](mailto:hermien@fertasa.co.za)**

NAME OF COMPANY / ASSOCIATION / INSTITUTION / INDIVIDUAL:	
COMPANY REGISTRATION NUMBER:	
VAT REGISTRATION NUMBER:	
POSTAL ADDRESS:	
	POSTAL CODE:
PHYSICAL ADDRESS:	
	POSTAL CODE:
TELEPHONE NUMBER:	
E-MAIL ADDRESS:	
WEBSITE ADDRESS:	
CONTACT PERSON:	
MOBILE NUMBER:	

**1. WHAT MEMBERSHIP CATEGORY ARE YOU APPLYING FOR?***(Mark with "✓" where applicable) See Annexure B for membership fee structure.***Ordinary Membership***Choose one or more of the following:*

1	Manufacturer		Complete Questions 6 to 9 + Annexure A
2	Bulk Importer		Complete Questions 6 to 9 + Annexure A
3	Distributor		Complete Questions 6 to 9 + Annexure A
4	Supplier		Complete Questions 6 to 9 + Annexure A
5	Agent		Complete Question 2

**Affiliate Membership***Choose one or more of the following:*

1	Subsidiary of a member		Complete Question 3
2	Service Provider		Complete Questions 7 to 9
3	Association		Complete Questions 7 and 9
4	Small Fertilizer Business (<R20 million/a)		Complete Questions 7 to 9 + Annexure A
5	Individual (Scientist)		Complete Question 4
6	Student		Complete Question 5

**2. IS YOUR COMPANY THE AGENT OF PRODUCERS AND/OR SUPPLIERS OF FERTILIZERS TO THE SOUTHERN AFRICAN MARKET WHO DON'T HAVE REGISTERED OFFICES IN SOUTHERN AFRICA?***(Mark with "✓" where applicable)*

Yes		If " <u>Yes</u> ", complete: Questions 6 to 9 + Annexure A	Name of the Producer or Supplier:
No		If " <u>No</u> ", complete: Questions 6 to 9 + Annexure A	

**3. IS YOUR HOLDING COMPANY AN ORDINARY MEMBER OF FERTASA?***(Mark with "✓" where applicable)*

Yes		If " <u>Yes</u> ", complete: Questions 6 to 9	Name of the Fertasa Member:
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**4. ARE YOU A REGISTERED PROFESSIONAL SCIENTIST?***(Mark with "✓" where applicable)*

Yes		If " <u>Yes</u> ", state your profession and qualifications. Complete: Questions 8 + 9	Profession and Qualifications:
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**5. ARE YOU A STUDENT?***(Mark with "✓" where applicable)*

Yes		If " <u>Yes</u> ", provide details of course and institution	Course, institution and student number:
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**6. WHAT WAS YOUR COMPANY'S ESTIMATED TURNOVER IN RAW MATERIALS AND FERTILIZERS FOR THE PREVIOUS CALENDER YEAR? (Note: The absolute turnover must not be declared; only identify the level into which your organisation fits.)**

ORDINARY MEMBERS		
MEMBERSHIP LEVEL	ANNUAL TURNOVER (R million)	Mark with "✓" where applicable
1a	< 20	
1b	20 - 30	
1c	30 - 100	
2a	100 - 250	
2b	250 - 600	
3a	600 - 1 000	
3b	1 000 - 2 000	
3c	> 2 000	

**\*\* Membership fee payable within 60 days of date of invoice.**

**7. STATE YOUR ORGANISATION'S MAIN GOALS AND/OR BUSINESS ACTIVITIES:**

**8. MOTIVATE YOUR MEMBERSHIP APPLICATION: (Why do you wish to become a member of Fertasa?)**

**9. KINDLY PROVIDE THREE (3) FERTASA MEMBERS AS REFERENCES.**

NAME OF COMPANY	CONTACT PERSON + MOBILE NUMBER

I/we associate myself/ourselves with the objectives of the Fertilizer Association of Southern Africa and abide by the Rules as contained in the **Memorandum of Incorporation of the Company and the Code of Conduct**. In the event that I/we decide to terminate my/our membership, **one year's written notice** of my/ our intention will be given and all dues that may be outstanding at date of resignation will be paid. **Fees are therefore payable for one year after the written notice has been received by Fertasa.**

SIGNED AT \_\_\_\_\_ ON BEHALF OF \_\_\_\_\_

ON THE \_\_\_\_\_ DAY OF \_\_\_\_\_ 2024

SIGNATURE:	
FULL NAMES:	
POSITION IN COMPANY:	

**FOR OFFICE USE ONLY**

Date Approved:	Membership Approved	
	Ordinary	Affiliate
Not Approved:		
Referred Back:		
Comments:		



# FERTASA

Fertilizer Association of Southern Africa

**ANNEXURE A – To be completed by your company's auditors**

**Fertilizer Association of Southern Africa NPC**  
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Website: [www.fertasa.co.za](http://www.fertasa.co.za)

I, ....., hereby certify that the turnover of  
(NAME + SURNAME)

....., falls in the following  
(COMPANY NAME)

membership category of Fertasa:

ANNUAL TURNOVER (R million)	2024	Please tick (✓)
	Full Fee R/annum (excl. VAT)	
ORDINARY MEMBERS		
< 20 (Level 1a)	39 336	
20 - 30 (Level 1b)	60 414	
30 - 100 (Level 1c)	80 757	
100 - 250 (Level 2a)	126 991	
250 - 600 (Level 2b)	178 774	
600 - 1 000 (Level 3a)	203 433	
1 000 - 2 000 (Level 3b)	234 256	
> 2 000 (Level 3c)	252 750	
AFFILIATE MEMBERS		
Affiliate: Subsidiary	12 894	
Affiliate: Individual	1 835	
Affiliate: Student	459	
Affiliate: Associations	3 147	
Affiliate: Service Providers	15 735	

**\* Early Bird Discount (Level 1 = R2 000; Level 2 = R4 000; Level 3 = R10 000)**

**\*\* Award for certification (Level 1 to 3 = R2 000; Affiliates = R1 000)**

NAME & SURNAME: .....

COMPANY: .....

SIGNATURE: ..... DATE: .....

AUDITOR COMPANY  
STAMP



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## ANNEXURE B

### MEMBERSHIP FEE STRUCTURE - 2024

#### ORDINARY MEMBERSHIP:

- **Manufacturers** of raw materials, intermediate and/or final fertilizer products;
- **Bulk Importers** or traders of imported raw materials, intermediate and final fertilizer products;
- **Distributors** including blenders of dry and/or liquid fertilizer products;
- **Suppliers** of additives for fertilizer production; and
- **Agents** acting on behalf of their principals who are manufacturers of raw materials, intermediate and final fertilizer products irrespective of the principals membership status.
- **Small fertilizer businesses** with a turnover of less than R20 million per annum.

#### AFFILIATE MEMBERS – ORGANISATIONS

- **Service Providers** that are indirectly involved in the fertilizer industry, such as shipping companies;
- **Associations** representing specific groups within the fertilizer industry or agricultural development community in southern Africa; and
- **Subsidiary of a Fertasa member** – the holding Company is an ordinary member of Fertasa

#### AFFILIATE MEMBERS – INDIVIDUAL

- involved in plant nutrition, fertilizer or soil fertility management;
- natural scientists who specialise in, soil fertility and plant nutrition related research or practice;
- Researchers, extension officers, lecturers and teachers who are involved in activities related to, soil fertility and plant nutrition; and
- Students in the disciplines of soil science, agronomy, horticulture, pasture science or any other field related to soil fertility or plant nutrition.
- not in the employ of a company that qualifies for membership.

ANNUAL TURNOVER (R million)	2023	2024
	Full Fee R/annum (excl. VAT)	Full Fee R/annum (excl. VAT)
<b>ORDINARY MEMBERS</b>		
< 20 (Level 1a)	37 109	39 336
20 - 30 (Level 1b)	56 994	60 414
30 - 100 (Level 1c)	76 186	80 757
100 - 250 (Level 2a)	119 803	126 991
250 - 600 (Level 2b)	168 655	178 774
600 - 1 000 (Level 3a)	191 918	203 433
1 000 - 2 000 (Level 3b)	220 996	234 256
> 2 000 (Level 3c)	238 443	252 750
<b>AFFILIATE MEMBERS</b>		
Affiliate: Subsidiary	12 122	12 894
Affiliate: Individual	1 731	1 835
Affiliate: Student	433	459
Affiliate: Associations	2 969	3 147
Affiliate: Service Providers	14 844	15 735

**\* Early Bird Discount (Level 1 = R2 000; Level 2 = R4 000; Level 3 = R10 000)**

**\*\* Award for certification (Level 1 to 3 = R2 000; Affiliates = R1 000)**

## MEMBERSHIP BENEFITS 2024

Benefit	Ordinary	Affiliate
Voting Rights	Weighted (1 to 3)	None
Membership Fees	Early bird payment - discount between R2 000 and R10 000	None
Congress & Symposium	50% Discount	25% Discount
Workshop	50% Discount	25% Discount
Product Registrations + Renewals	50% discount on fee	25% discount
Certification	Discount on membership fee between R1 000 and R2 000	Discount on membership fee between R1 000 and R2 000
Board of Directors	Right to vote and nominate	No right to vote or nominate
Annual General Meeting	Unlimited representation per vote	One representative
Members Meeting	Unlimited representation	One representative
Technical Committee	Two representatives per vote	One representative
Operational Committees	Right to nominate one per committee subject to election	Right to nominate two seats in total subject to election
Statistics	Unlimited access	On approval only
Basos-Facts Training	25% discount on fee	12.5% discount on fee
Pras Training	25% discount on fee	12.5% discount on fee
Publications	10% discount on sales	5% discount on sales