

| ANNUAL TURNOVER (R million) | 2018 | 2019 Membership Fee | |
|--------------------------------------|------------------------------------|------------------------------------|--|
| | Full Fee R/annum (excl. VAT) | Full Fee R/annum (excl. VAT) | **Discounted Fee R/annum (excl. VAT) |
| ORDINARY MEMBERS | | | |
| < 30 (Level 1a) | 46 864 | 49 207 | 44 286 |
| 30 - 100 (Level 1b) | 62 724 | 65 860 | 59 274 |
| 100 - 250 (Level 2) | 98 633 | 103 565 | 93 208 |
| 250 - 600 (Level 3) | 172 432 | 181 054 | 162 948 |
| 600 - 1 000 (Level 4) | 262 781 | 275 920 | 248 328 |
| 1 000 - 2 000 (Level 5) | 366 099 | 384 404 | 345 964 |
| > 2 000 (Level 6) | 387 805 | 407 195 | 366 476 |
| AFFILIATE MEMBERS | | | |
| Affiliate: Subsidiary | 9 454 | 9 927 | 8 934 |
| Affiliate: Individual | 1 350 | 1 418 | 1 276 |
| Affiliate: Student | 336 | 353 | 318 |
| Affiliate: Small Fertilizer Business | 28 941 | 30 388 | 27 349 |
| Affiliate: Associations | 2 315 | 2 431 | 2 188 |
| Affiliate: Service Providers | 11 576 | 12 155 | 10 940 |
| AGENTS | | | |
| ≤ 50 | 19 385 | 20 354 | 18 319 |
| 50 - 100 | 30 524 | 32 050 | 28 845 |
| 100 - 200 | 46 696 | 49 030 | 44 127 |
| 200 - 500 | 86 679 | 91 013 | 81 911 |
| 500 – 1 000 | 152 938 | 160 585 | 144 526 |
| 1 000 – 2 000 | 227 907 | 239 302 | 215 372 |

* **Discounted fee applicable for payments made within 30 days**