



# FERTASA

Fertilizer Association of Southern Africa

Fertilizer Association of Southern Africa NPC  
Reg. No. 1971/000012/08 • VAT Reg. No. 4830104164

Building 4E, CSIR, Meiring Naudé Road  
Brummeria, Pretoria 0184, South Africa

P O Box 75510, Lynnwood Ridge 0040  
South Africa

Tel: +27 (0)12 349 1450  
Fax: +27 (0)12 349 1463  
Email: [general@fertasa.co.za](mailto:general@fertasa.co.za)  
Website: [www.fertasa.co.za](http://www.fertasa.co.za)

## APPLICATION FOR MEMBERSHIP

COMPLETE AND RETURN TO: [hermien@fertasa.co.za](mailto:hermien@fertasa.co.za)

<b>NAME OF COMPANY / ASSOCIATION / INSTITUTION / INDIVIDUAL:</b>			
<b>COMPANY REGISTRATION NUMBER:</b>			
<b>VAT REGISTRATION NUMBER:</b>			
<b>POSTAL ADDRESS:</b>			
			<b>POSTAL CODE:</b>
<b>PHYSICAL ADDRESS:</b>			
			<b>POSTAL CODE:</b>
<b>TELEPHONE NUMBER:</b>		<b>FAX NUMBER:</b>	
<b>E-MAIL ADDRESS:</b>			
<b>WEBSITE ADDRESS:</b>			
<b>CONTACT PERSON:</b>		<b>MOBILE NUMBER:</b>	

## 1. WHAT MEMBERSHIP CATEGORY ARE YOU APPLYING FOR?

(Mark with an "✓" where applicable) **See Annexure B for membership fee structure.**

MEMBERSHIP TYPE		
<b>Ordinary Membership</b> Choose one or more of the following:		
1. Manufacturer		Complete Questions 6 to 9 + Annexure A
2. Bulk Importer		Complete Questions 6 to 9 + Annexure A
3. Distributor		Complete Questions 6 to 9 + Annexure A
4. Supplier		Complete Questions 6 to 9 + Annexure A
5. Agent		Complete Questions 2
<b>Affiliate Membership</b>		
1. Subsidiary of a member		Complete Question 3
2. Service Provider		Complete Questions 7 to 9
3. Association		Complete Questions 7 and 9
4. Small Fertilizer Business (<R20 million/a)		Complete Questions 7 to 9 + Annexure A
5. Individual (Scientist)		Complete Question 4
6. Student		Complete Question 5

## 2. IS YOUR COMPANY THE AGENT OF PRODUCERS AND/OR SUPPLIERS OF FERTILIZERS TO THE SOUTHERN AFRICAN MARKET WHO DON'T HAVE REGISTERED OFFICES IN SOUTHERN AFRICA?

(Mark with an "✓" where applicable)

Yes		If "Yes", complete Questions 6 to 9 + Annexure A	<b>Name of the Producer or Supplier:</b>
No		If "No", complete Questions 6 to 9 + Annexure A	

## 3. IS YOUR HOLDING COMPANY AN ORDINARY MEMBER OF FERTASA?

(Mark with an "✓" where applicable)

Yes		If "Yes", complete Questions 7 to 9	<b>Name of the Fertasa Member:</b>
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## 4. ARE YOU A REGISTERED PROFESSIONAL SCIENTIST?

(Mark with an "✓" where applicable)

Yes		If "Yes", state your profession and qualifications. Complete Questions 8 + 9.	<b>Profession and Qualifications:</b>
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**5. ARE YOU A STUDENT?**

*(Mark with an "✓" where applicable)*

Yes		If "Yes", provide details of course and institution. Complete Questions 8 + 9.	Course, institution and student number:
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**6. WHAT WAS YOUR COMPANY'S ESTIMATED TURNOVER IN RAW MATERIALS AND FERTILIZERS FOR THE PREVIOUS CALENDER YEAR? (Note: The absolute turnover must not be declared; only identify the level into which your organisation fits.)**

ORDINARY MEMBERS			AGENTS		
MEMBERSHIP LEVEL	ANNUAL TURNOVER (R million)	Mark with "✓" where applicable	MEMBERSHIP LEVEL	ANNUAL TURNOVER (R million)	Mark with "✓" where applicable
1a	≤ 30		1	≤ 50	
1b	>30 - 100		2	50 - 100	
2	> 100 – 250		3	100 - 200	
3	> 250 - 600		4	200 - 500	
4	> 600 – 1 000		5	500 – 1 000	
5	> 1 000 – 2 000		6	1 000 – 2 000	
6	> 2 000				

**\*\* Membership fee payable within 60 days of date of invoice.**

**7. STATE YOUR ORGANISATION'S MAIN GOALS AND/OR BUSINESS ACTIVITIES:**

.....

.....

.....

.....

**8. MOTIVATE YOUR MEMBERSHIP APPLICATION: (Why do you wish to become a member of Fertasa?)**

.....

.....

.....

.....

.....

**9. KINDLY PROVIDE THREE (3) FERTASA MEMBERS AS REFERENCES.**

NAME OF COMPANY	CONTACT PERSON

I/we associate myself/ourselves with the objectives of the Fertilizer Association of Southern Africa and abide by the Rules as contained in the **Memorandum of Incorporation of the Company and the Code of Conduct**. In the event that I/we decide to terminate my/our membership, **one year's written notice** of my/our intention will be given and all dues that may be outstanding at date of resignation will be paid. Fees are therefore payable for one year after the written notice has been received by Fertasa.

SIGNED AT ..... ON BEHALF OF .....

ON THE ..... DAY OF ..... 2018.

SIGNATURE: .....

FULL NAMES: .....

POSITION IN COMPANY: .....

POSTAL ADDRESS: .....

..... CODE: .....

**FOR OFFICE USE ONLY**

Board of Directors	
Date:	Approved: Affiliate / Ordinary Membership
Not Approved:	
Referred Back:	
Comments:	



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## ANNEXURE A – To be completed by your company’s auditors

I, ....., hereby certify that the turnover of  
(NAME + SURNAME)

....., falls in the following  
(COMPANY NAME)

membership category of Fertasa:

ANNUAL TURNOVER (R million)	2019 Membership Fee	
	Full Fee R/annum (excl. VAT)	Please Tick (✓)
<b>ORDINARY MEMBERS</b>		
< 30 (Level 1a)	49 207	
30 - 100 (Level 1b)	65 860	
100 - 250 (Level 2)	103 565	
250 - 600 (Level 3)	181 054	
600 - 1 000 (Level 4)	275 920	
1 000 - 2 000 (Level 5)	384 404	
> 2 000 (Level 6)	407 195	
<b>AFFILIATE MEMBERS</b>		
Affiliate: Subsidiary	9 927	
Affiliate: Individual	1 418	
Affiliate: Student	353	
Affiliate: Small Fertilizer Business	30 388	
Affiliate: Associations	2 431	
Affiliate: Service Providers	12 155	
<b>AGENTS</b>		
≤ 50	20 354	
50 - 100	32 050	
100 - 200	49 030	
200 - 500	91 013	
500 – 1 000	160 585	
1 000 – 2 000	239 302	

**\*\* Small fertilizer businesses** with a turnover of less than R20 million per annum. Small fertilizer businesses will have a choice to be either a level 1a ordinary member with voting rights or an affiliate member without voting rights

NAME & SURNAME: .....

COMPANY: .....

SIGNATURE: ..... DATE: .....



## ANNEXURE B

Fertilizer Association of Southern Africa NPC  
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## MEMBERSHIP FEE STRUCTURE

### ORDINARY MEMBERSHIP:

- **Manufacturers** of raw materials, intermediate and/or final fertilizer products;
- **Bulk Importers** or traders of imported raw materials, intermediate and final fertilizer products;
- **Distributors** including blenders of dry and/or liquid fertilizer products;
- **Suppliers** of additives for fertilizer production; and
- **Agents** acting on behalf of their principals who are manufacturers of raw materials, intermediate and final fertilizer products irrespective of the principals membership status.

### AFFILIATE MEMBERS – ORGANISATIONS

- **Service Providers** that are indirectly involved in the fertilizer industry, such as shipping companies;
- **Associations** representing specific groups within the fertilizer industry or agricultural development community in southern Africa; and
- **Small fertilizer businesses** with a turnover of less than R20 million per annum. Small fertilizer businesses will have a choice to be either a level 1a ordinary member with voting rights or an affiliate member without voting rights.
- **Subsidiary of a Fertasa member** – the holding Company is an ordinary member of Fertasa

ANNUAL TURNOVER (R million)	2019 Membership Fee	
	Full Fee R/annum	**Discounted Fee R/annum
	<i>(excl. VAT)</i>	<i>(excl. VAT)</i>
<b>ORDINARY MEMBERS</b>		
< 30 (Level 1a)	49 207	44 286
30 - 100 (Level 1b)	65 860	59 274
100 - 250 (Level 2)	103 565	93 208
250 - 600 (Level 3)	181 054	162 948
600 - 1 000 (Level 4)	275 920	248 328
1 000 - 2 000 (Level 5)	384 404	345 964
> 2 000 (Level 6)	407 195	366 476
<b>AFFILIATE MEMBERS</b>		
Affiliate: Subsidiary	9 927	8 934
Affiliate: Individual	1 418	1 276
Affiliate: Student	353	318
Affiliate: Small Fertilizer Business	30 388	27 349
Affiliate: Associations	2 431	2 188
Affiliate: Service Providers	12 155	10 940
<b>AGENTS</b>		
≤ 50	20 354	18 319
50 - 100	32 050	28 845
100 - 200	49 030	44 127
200 - 500	91 013	81 911
500 – 1 000	160 585	144 526
1 000 – 2 000	239 302	215 372

***A 10% discount will be applicable for payments made within 60 days after receipt of invoice.***

## MEMBERSHIP BENEFITS 2018

Benefit	Ordinary	Affiliate	Non-members
Voting Rights	Weighted (1 to 3)	None	None
Congress & Symposium	50% Discount	25% Discount	Full Fee
Workshop attendance	Two representatives per vote	One representative	By invitation only
Product Registrations	50% discount on fee	25% discount	Full fee
Certification	Yes	Yes	None
Board of Directors	Right to vote and nominate	No right to vote or nominate	None
Annual General Meeting	Unlimited delegates per vote	One delegate	None
Management meeting	Unlimited representation	One representative	None
Technical Committee	Two representatives per vote	One representative	None
Operational Committees	Right to nominate one per committee subject to election	Right to nominate two seats in total subject to election	None
Statistics	Unlimited access	One representative	None
Basos-Facts Training	25% discount on fee	25% discount on fee	None
Publications	10% discount on sales	10% discount on sales	Full Price